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**Evolutionary Network Development
Technical Conference Presentation Slides**

On April 28, 2006, the United States Postal Service presented an informal, off-the-record description of the Evolutionary Network Development optimization and simulations models and some simulation model outputs related to the Bridgeport CT AMP decision reflected in USPS Library Reference N2006-1/5.

This Library Reference consists of copies of the presentation slides that formed the basis for the Postal Service's presentation.



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*EVOLUTIONARY NETWORK DEVELOPMENT
SERVICE CHANGES, 2006
Docket No. N2006–1*

Technical Conference

April 28, 2006



Agenda

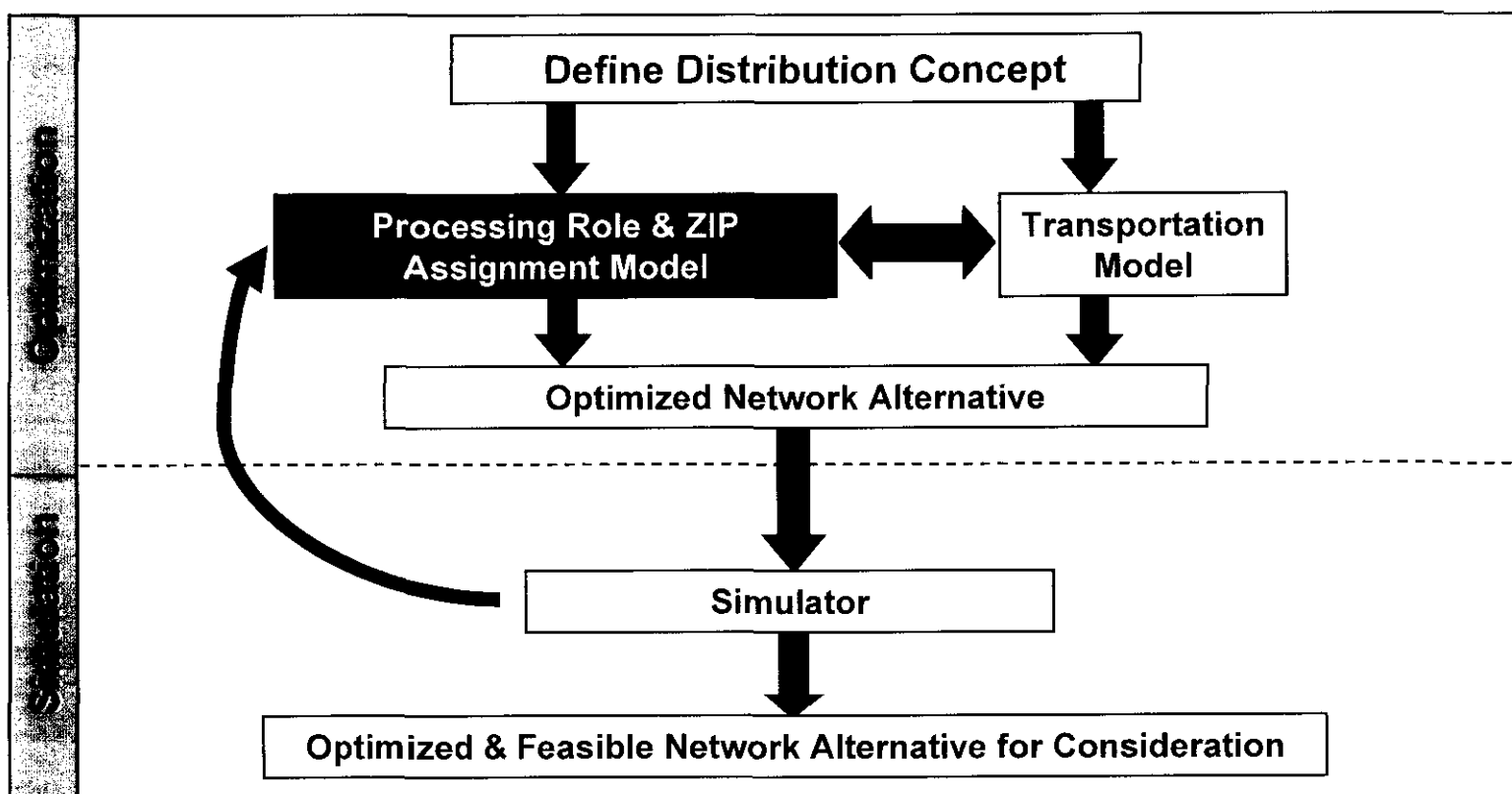
- 1. Modeling Approach**
- 2. Distribution Concept**
- 3. Optimization & Simulation Models**
- 4. Core Data Requirements**

1. Modeling Approach



Modeling Approach

- The analysis of one scenario within END requires a predefined Distribution Concept and the interaction of several different models



2. Distribution Concept



Network Simplification

Current Network

P&DCs

CSFs

BMCs

L&DCs

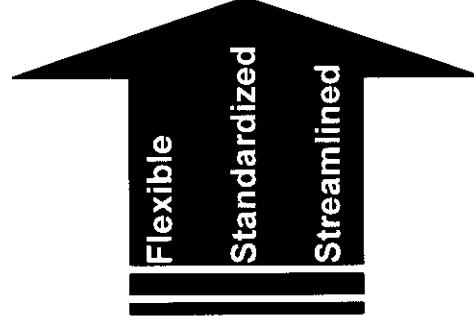
Annexes

HASPs

AMCs

RECs

ISCs



Future Network

- Regional Distribution Centers (RDC)
- Local Processing Centers (LPC)
- Destination Processing Centers (DPC)
- Airport Transfer Centers (ATC)
- Remote Encoding Centers (REC)



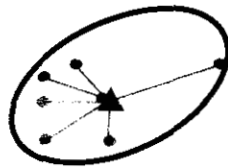
RDC Concept – Facility Roles

- **Regional Distribution Center (RDC)**
 - Package and bundles of magazines processing (all classes)
 - Surface Transfer Center (STC)
- **Local Processing Center (LPC)**
 - Origin and Destination processing of individual letters and magazine/catalogs
- **Destination Processing Center (DPC)**
 - Destination processing of individual letters and magazine/catalogs
- **Destination Delivery Unit (DDU)**
- **Mailer Entry at each location**



Snapshot of a Generic LPC/DPC

- 3 digit ZIPs are mapped to Local Processing Centers & Destination Processing Centers (LPC/DPC)
- This grouping becomes an LPC/DPC family



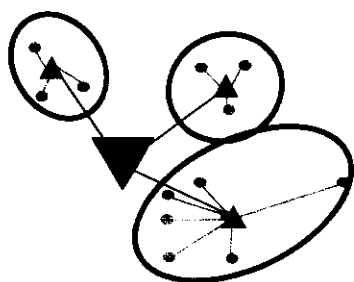
Legend:

- ▲ LPC/DPC
- 3-Digit ZIP Code



Snapshot of a Generic RDC

- **Several LPC/DPC families are mapped to a Regional Distribution Center (RDC)**
- **Transportation within this Processing Family is structured just like a hub and spoke, with all transports going to and from the RDC**



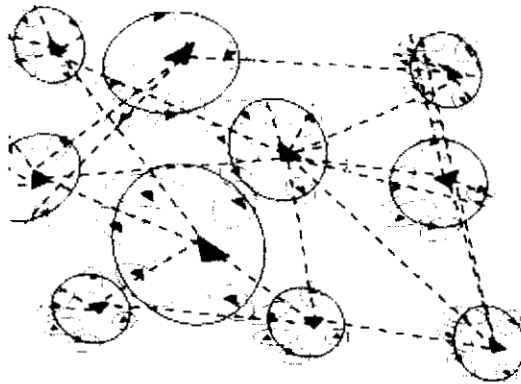
Legend:

▲ LPC/DPC
● 3-Digit ZIP Code

▼ RDC



Snapshot of a Generic RDC Network



- The inter-RDC networks creates an integrated backbone

Legend:

▲ LPC/DPC
● 3-Digit ZIP Code

▼ RDC



3. Optimization & Simulation Models



The END Modeling Approach

To achieve the objectives of END, we developed a modeling approach centered around two types of models:

What's Lowest Cost?

- **Optimization Models**

- Used to identify the lowest cost network for a given distribution concept

What's Feasible?

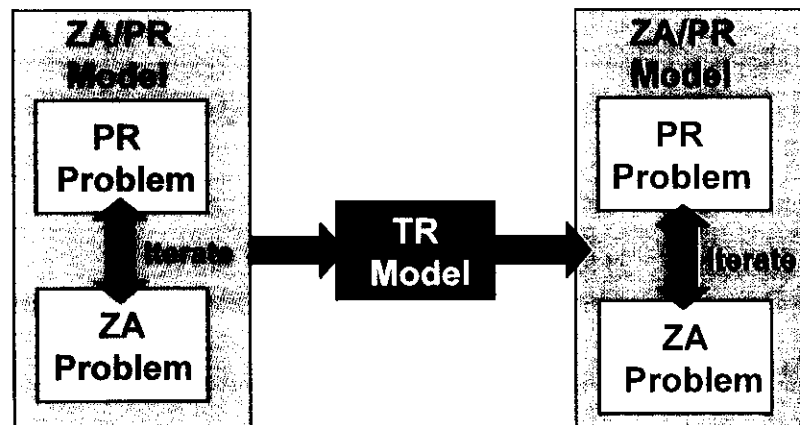
- **Simulation Models**

- Used to estimate the operational performance for specific network alternatives



Optimization Modeling Approach

- **Three different problems needed to be solved**
 - ZIP Assignment Problem: Determines which ZIP Codes should be handled at each plant for both originating and destinating mail
 - Processing Role Problem: Determines where mail should be concentrated for processing (i.e. where should mail be processed)
 - Transportation Problem: Determines if and where mail should be concentrated for transportation purposes (i.e. STC)





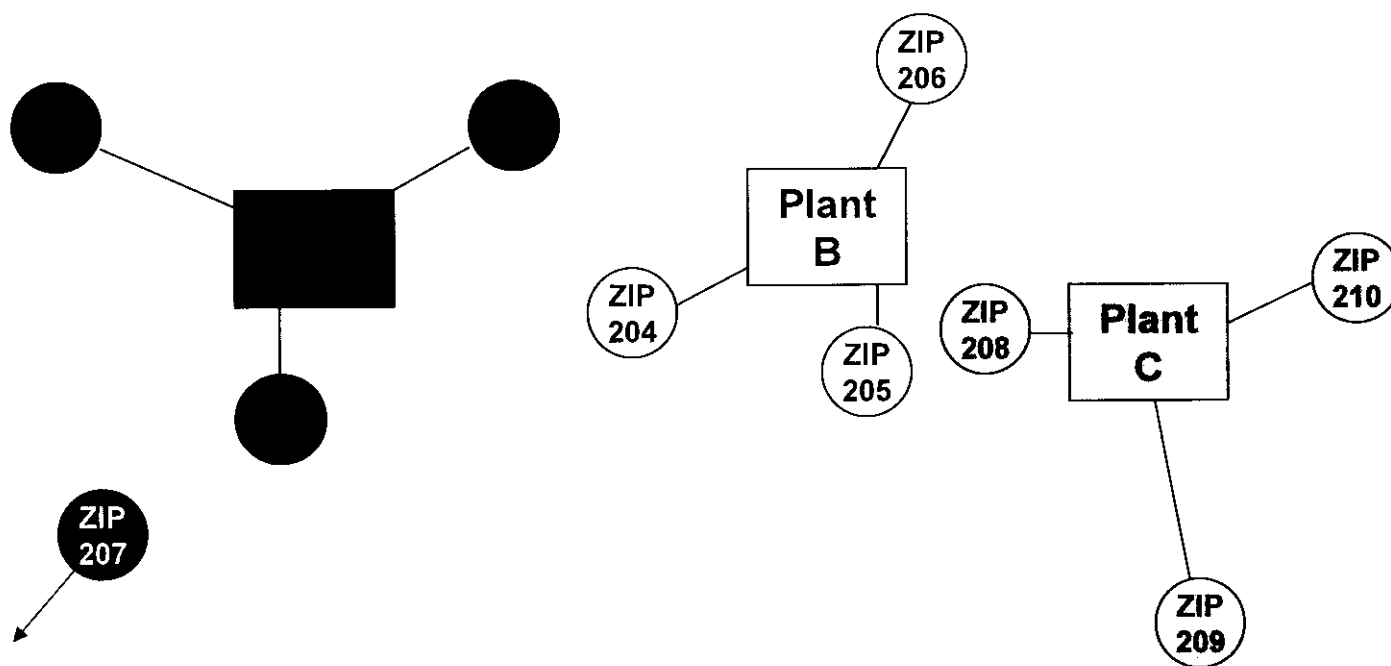
Optimization Model

- **Utilized LogicNet Plus software**
 - Customized the software package to the complexity and uniqueness of the USPS network
- **Mixed Integer Programming model**
- **Objective function: Develop least cost solution for a particular distribution concept**



Example of How the Optimization Model Works

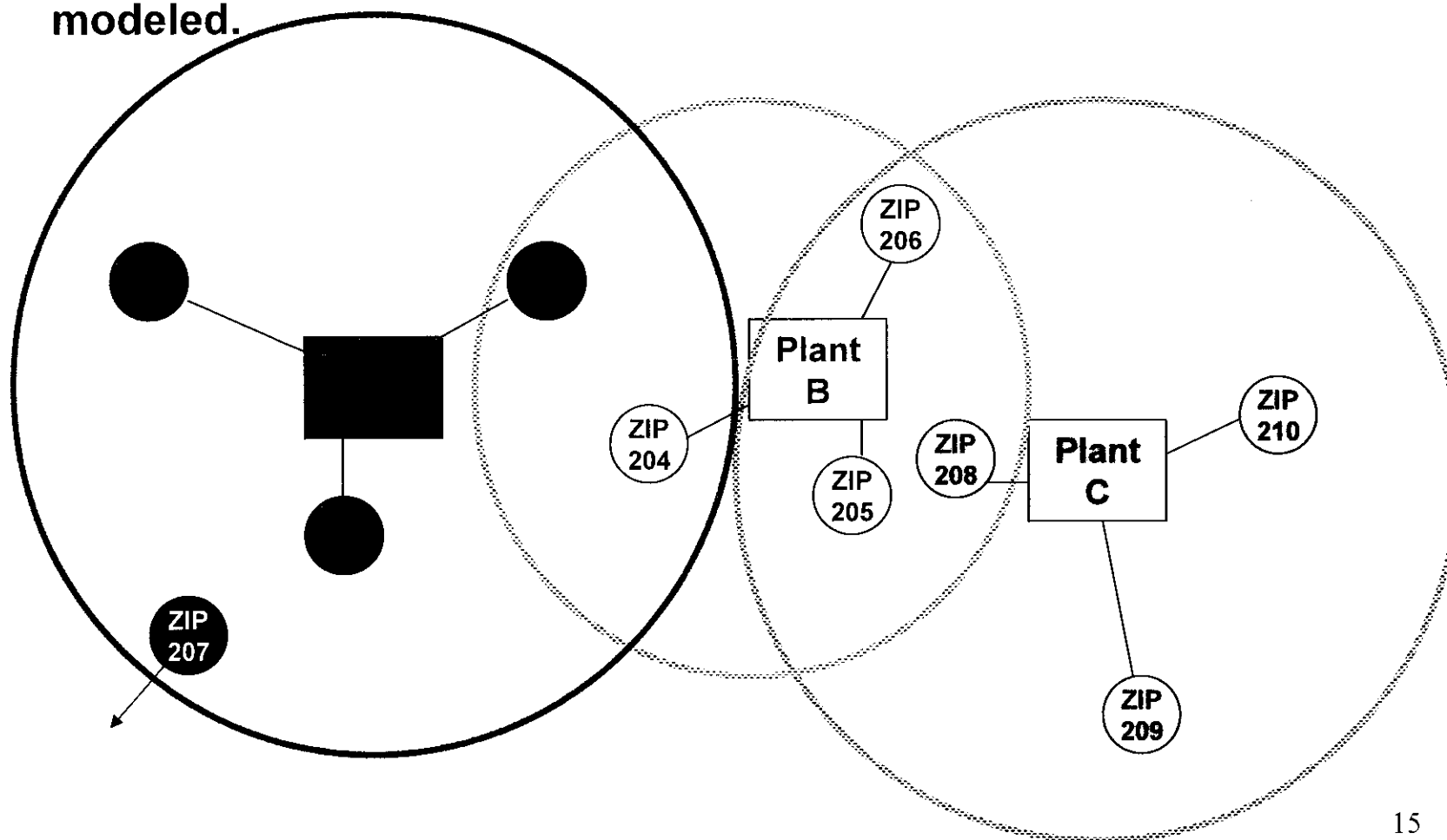
- Let's assume that Plants A, B, and C have the following ZIP Code Assignments in the baseline





Example of How the Optimization Model Works

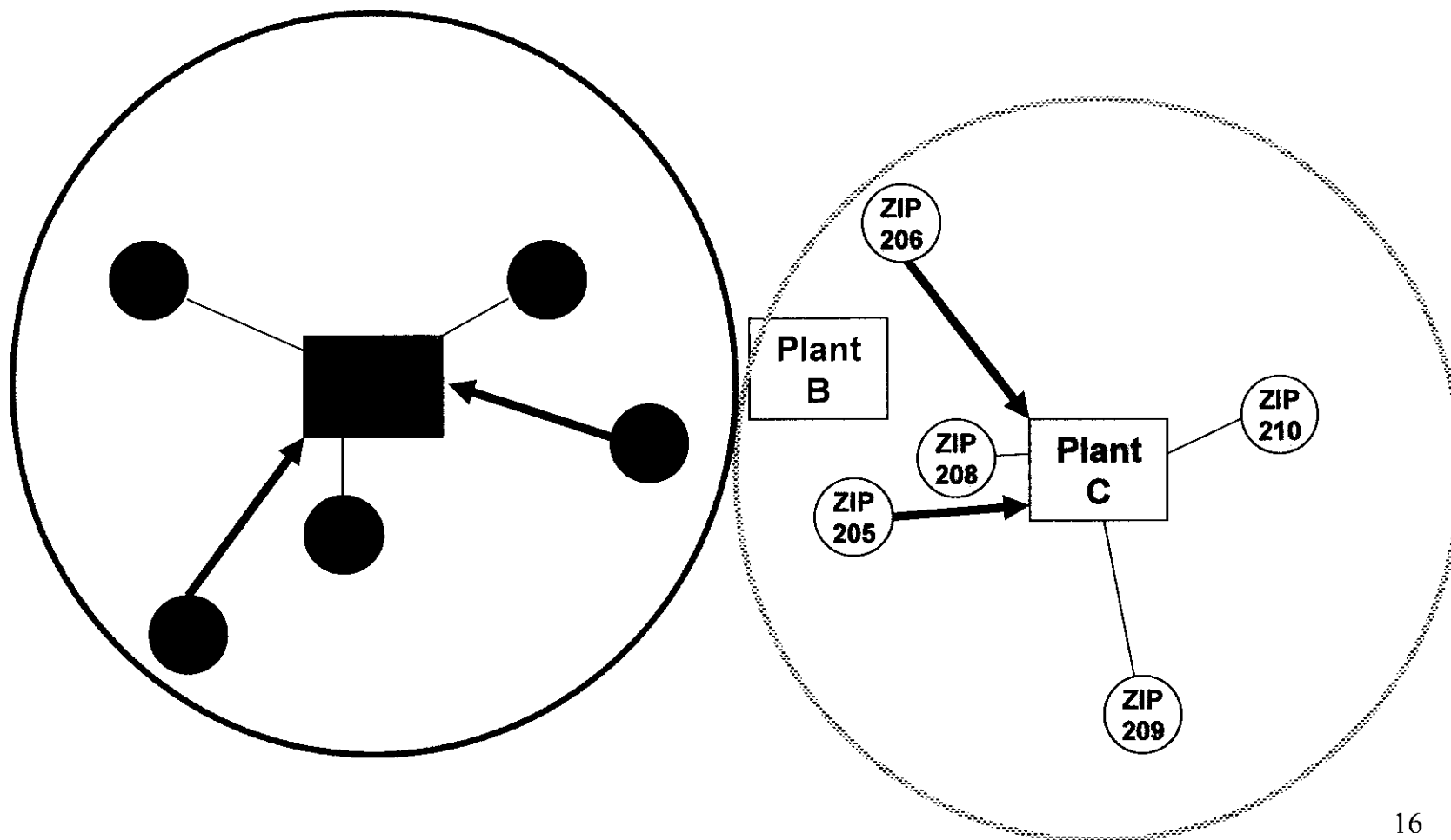
- Before the model considers reassigning ZIP Codes, all feasible ZIP Assignments are determined based on the distribution concept being modeled.





Example of How the Optimization Model Works

- The model will then reassign ZIP Codes within the feasible assignments to maximize utilization and minimize cost.





Summary of Outputs

- **The primary output of each optimization model run includes:**
 - Processing and transportation cost
 - Selection of facilities and roles
 - Capacity requirements for each facility



Appropriate Use of Modeling Techniques

▪ Optimization

- Used to determine optimal balance of site locations, transport and warehouse costs, sourcing strategy, and transport planning
- Model structure and algorithms are predefined, allowing rapid modeling
- Large networks can be analyzed quickly
- Does not handle timing and synchronization issues in detail

▪ Simulation

- Predict complex behavior
- Time-dependent
- Evaluate variability
- Each item simulated is time-and-place traced in the model
- Synchronization, timing and integration
- Does not find a solution
- Large networks are very difficult to model and take time



Simulation Model

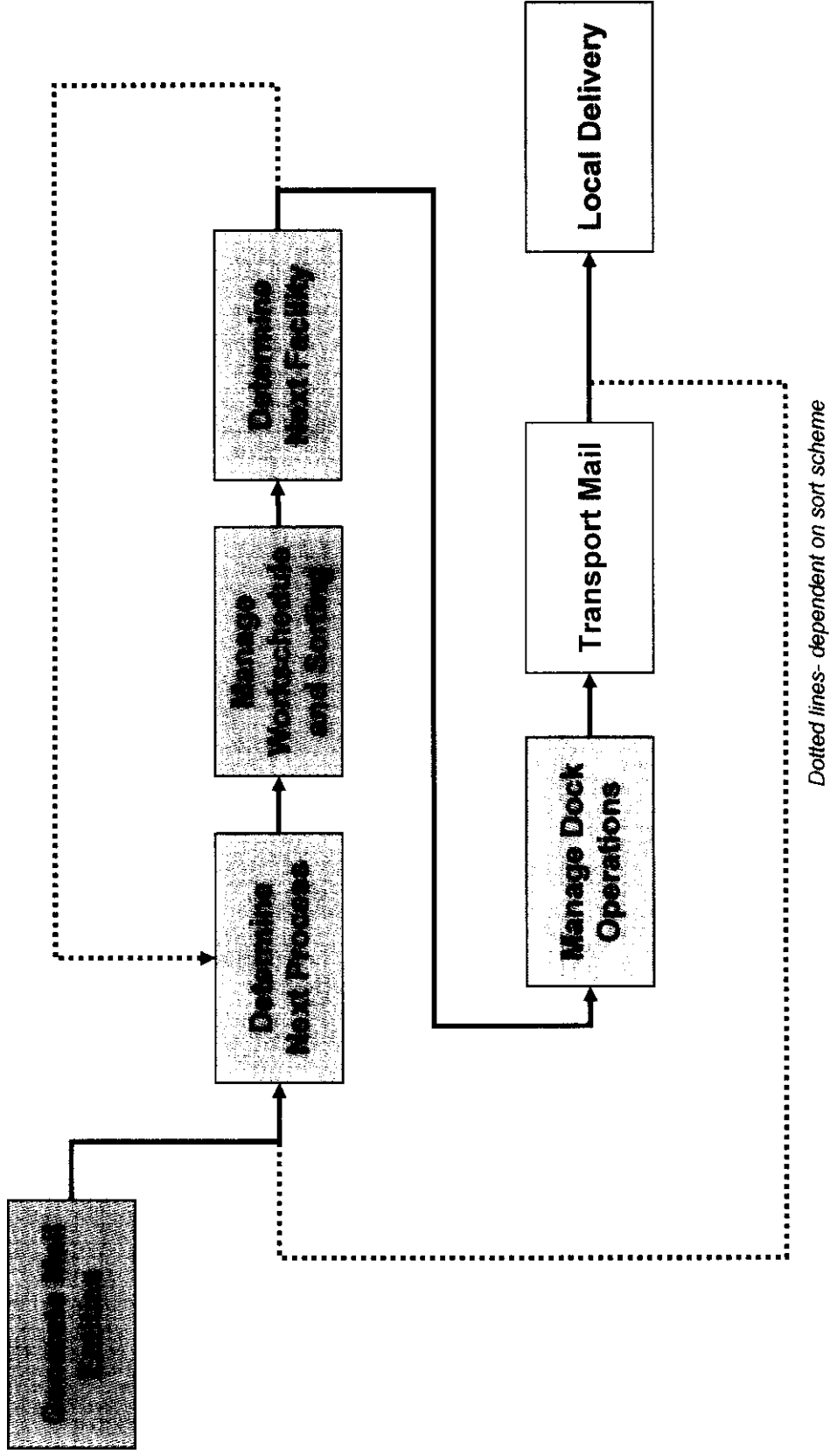
- **Utilized Rockwell Software's Arena simulation engine**
 - Re-designed a pre-existing postal simulation tool that was built for several European postal administrations and Canada Post

- **Discrete event simulator**
 - Entity based
 - Allows for detailing modeling of specific postal operations

- **The objective is to test the feasibility of the solutions suggested by the optimization model using more facility specific data.**
 - Feasibility is measured based on:
 - Operational performance
 - Resource utilization



Regional Simulator – Modeling Decision Making Flow





Summary of Outputs

- **The primary output of the simulation model includes:**
 - Resource Utilization
 - Operational Performance
 - Transportation Statistics



4. Data Requirements



4a. Facility Data



Facility Data

- The scope of END is limited to only those facilities with **Function 1 workload**.
- The primary facility data elements focus on **Location** and **Processing Square Footage**.

Location

- Facility Name
- Address
- City, State, ZIP + 4
- Area
- Cluster
- Time zone

Processing Sq. Ft.

- Total Sq. Ft.
- Domestic Workroom Sq. Ft.
- Platform Sq. Ft.



4b. ZIP Code Assignments



Definition of ZIP Assignments

- **END models require two inputs with respect to ZIP assignments:**
 - **Facility Assignments –**
 - 3-digit ZIP Code to processing facility
 - **Concentrator/Disperser Assignments –**
 - Origin processing facility to origin concentrator and destination disperser to destination processing facility assignments



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4c. Volume



Definition of Volume Data

- **Volume**
 - **Definition:**
 - Total individual mail pieces entered into the mail stream during the specified time frame
 - **Characteristics:**
 - Scaled to match RPW volume totals
 - Identifies destination entry volume and level (DBMC, DSCF, or DDU)
 - Does not account for multiple handlings throughout the network
 - **Example of the Data:**
 - Number of mail pieces of a given product sent from an Origin 3-Digit ZIP Code to a Destination 3-Digit ZIP Code



Sources for Volume Data

- **RPW volume**
 - Provides the national total volumes by class and subclass
 - RPW by Shape Report is used to further divide class and subclass volumes into shape and destination entry categories.
- **ODIS volume**
 - Provides origin-destination data for 3-digit ZIP Code pairs
- **DSAS appointments**
 - Provides the number of truck appointments
 - Serves as a proxy for drop-shipment volume
- **Permit volume from the PostalOne! System**
 - Provides origin 3-digit ZIP Code information



4d. Workload



Definition of Workload Data

- **Workload**
 - Definition:
 - Total number of handlings in the network during the specified time frame
 - Characteristics:
 - Derived from MODS and EOR data
 - Implicitly accounts for presort levels
 - Addresses multiple handlings, refeeds, and downflows
 - Example of the Data:
 - Number of handlings required for the volume at a facility on a piece of equipment (AFCS, DBCS, etc.) performing a specific operation (Cancellation, Outgoing Primary, etc.)



Sources of Workload Data

- **EOR**
 - Function 1 automated letter and flat workload

- **MODS**
 - Function 1 manual letter and flat workload
 - Function 1 Priority Mail, parcel and bundle workload



Uses of Workload Data

- **Optimization**
 - Estimate required mail processing capacity
 - Identify mail processing locations and roles
 - Estimate mail processing costs
- **Simulation**
 - Estimate required mail processing capacity

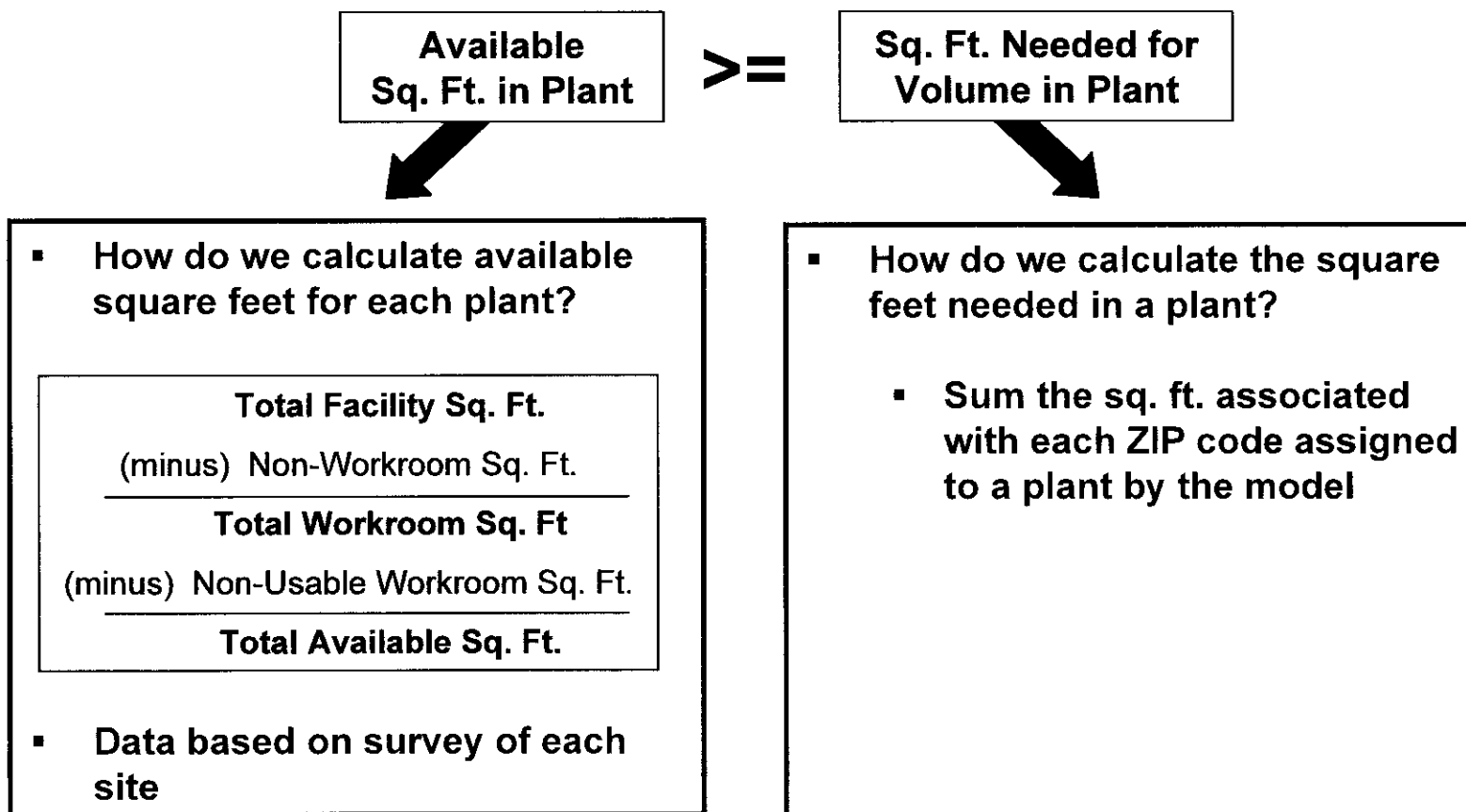


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4e. Capacity



Capacity Methodology





4f. Mail Processing Costs



The Role of Costs in the Model

- **Processing cost functions:**
 - Embody the economies of scale in variable costs
 - Include the fixed costs associated establishing operations and maintaining facility infrastructure
- **Transportation cost functions:**
 - Capture the change in transportation costs associated with network consolidations



Development of the Cost Model

- **Objective:**
 - Develop shape-based cost functions that predict how costs will change under different facility configurations
 - Create a framework that is able to model the cost implications of:
 - Different volume levels by shape/product
 - Consolidation of operations by shape/product
- **Methodology:**
 - Mirror the existing product cost methodology used by Finance for production of the CRA
 - Develop linear cost functions that fit the Optimization model construct



Role of Processing Cost Functions

- Processing Cost Functions must make the following transition:

Actual USPS Cost Generation

- Operational Reality
- Non-linearity
- Existing Mail Flows



OR Model Cost Functions

- Mathematical Tractability
- Linearity
- Product/shape based

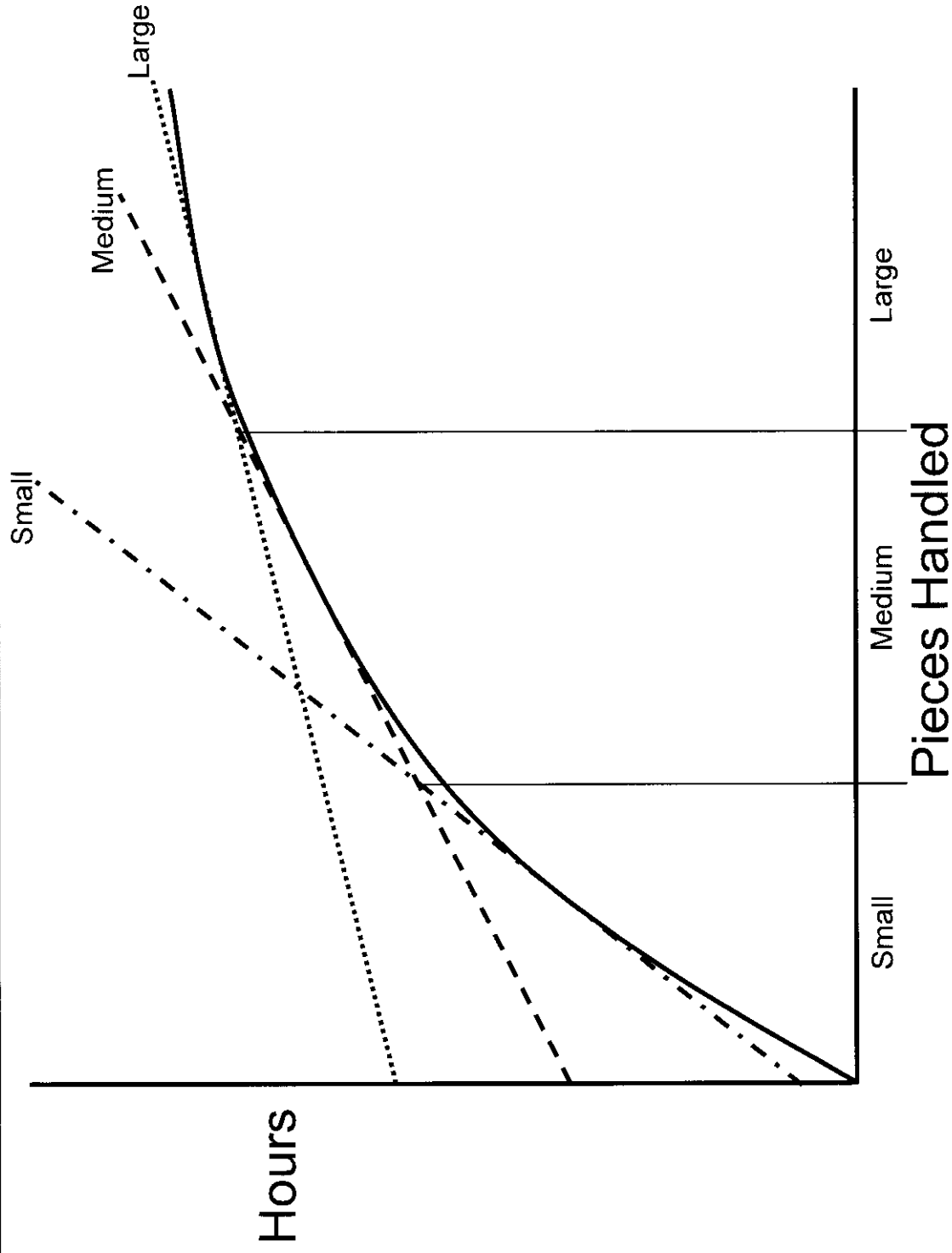


Direct Cost Functions Determined by Size

- **Direct cost functions are developed for small, medium, and large operations for each shape**
- **Size breaks are operation-specific**
- **Match actual productivities in small, medium, and large operations**



Using Size to Capture Non-Linearity





4g. Transportation Costs



Transportation Cost

- **The model calculates transportation requirements based on annual volume**
- **Surface Transportation**
 - All surface costs are based on national average HCR rates divided into five mileage bands
 - Within each mileage band, we calculated an average cost per mile
- **Air Transportation**
 - Use negotiated contract costs for all air transportation carriers